



COMMONWEALTH OF VIRGINIA
County of Henrico

DEPARTMENT OF FINANCE
Oscar Knott, CPP, CPPO, VCO
Purchasing Director

April 22, 2022

Mr. Johnny Sink
Clinton Learning Solutions, LLC
1282 Smallwood Dr. West, Ste #505
Waldorf, MD 20603

RE: Contract # 2118A – Promethean Interactive White Boards & Accessories

Dear Mr. Sink:

The County of Henrico has agreed to renew the contract with your firm to provide Promethean Interactive White Boards & Accessories when needed and requested. The contract period shall be from May 1, 2022, through April 30, 2023.

This contract renewal is pursuant to Invitation for Bid #21-2118-2JMH and your response on April 1, 2022. Renewal pricing will increase 3% for the new contract period (See Attached). All other terms and conditions of contract #2118A will remain in effect.

We look forward to working with you for another year. Should you have any questions, please feel free to contact me at (804) 501-5680 or email me at Her034@henrico.us.

Sincerely,

Justin M. Herbaugh, VCO, VCA
Procurement Analyst II

PRICE SCHEDULE – CONTRACT NO. 2118A

May 1, 2022-April 30, 2023

Lot 1: Promethean Interactive White Boards

Item	Description	Product SKU	Unit Price
1	ActivBoard 10 Touch 78"	#AB10T78D	\$762.20
2	ActivBoard 10 Touch 88"	#AB10T88D	\$901.25
3	ActivPanel Titanium 70"	#AP7E-B70-NA-1	\$2,935.50
4	ActivPanel Titanium 75"	#AP7E-B75-NA-1	\$3,296.00
5	ActivPanel Titanium 86"	#AP7E-B86-NA-1	\$5,098.50

Lot 2: Related Accessories and Equipment

Item	Description	Product SKU	Unit Price
6	ActivPen 50 (2 pack)	#ACTIVPEN4T3-2-BK	\$73.13
7	ActivPen 50 (10 pack)	#ACTIVPEN4T3-10-N	\$283.25
8	Student ActivPen 50 (2 pack)	#ACTIVPEN4S3-2-BK	\$54.59
9	Promethean ActivSoundBar	#ASB-40-2	\$110.21
10	ActivBoard Digital Pen	#AP-PEN-2	\$71.07
11	ActivPanel Adjustable Mobile Stand	#AP-ASM-70	\$1,107.25
12	Projector Remote Control	#DLP-Remote	\$35.02
13	ActivInspire Professional Edition License	#INSPSERIALMU2	\$257.50
14	Promethean Chromebox	#CHRM2-CP4R128S	\$303.85
15	ActivConnect OPS	#ACON1-OPS	\$174.07
16	Audio Enhancement Microphone Micro Teardrop Kit with Teardrop Mic (Teacher)	#IR-9025	\$211.15
17	Audio Enhancement XD Teardrop Mic Kit	#XD-9025	\$211.15
18	Audio Enhancement XD Handheld Mic Kit	#XD-9050	\$211.15
19	Audio Enhancement CA-60 Amplifier	#AM-9001	\$334.75
20	Audio Enhancement Sentinel XD System 4 Ceiling/Wall Speakers	#XD-8002	\$1,586.20
21	Audio Enhancement Mini Media System with Amp/Power Supply	#AM-9004	\$206.00
22	Audio Enhancement Mini Media System 4 Ceiling/Wall Speakers (AV System)	#SP-9104	\$406.85
23	Audio Enhancement Mini Media System 2 Ceiling/Wall Speakers (AV System)	#SP-9102	\$257.50
24	Audio Enhancement XD Receiver	#XD-9001	\$463.50