



COMMONWEALTH OF VIRGINIA
County of Henrico

DEPARTMENT OF FINANCE
Oscar Knott, CPP, CPPO, VCO
Purchasing Director

May 8, 2023

Mr. Doug DeLawter
Laake Enterprises, Inc.
Dbas Fesco Emergency Sales
7010 Tro Hill Drive
Elkridge, MD 21075

RE: Contract # 2358A - OEM Parts and Repair Services for Fire Apparatus

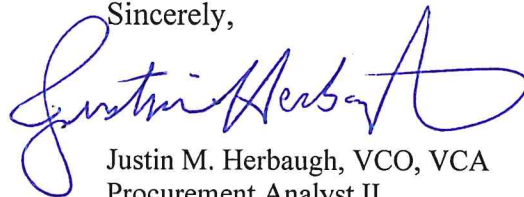
Dear Mr., DeLawter:

The County of Henrico has agreed to renew the contract with your firm to provide OEM Parts and Repair Services for Fire Apparatus when needed and requested. The contract period shall be from July 6, 2023, through July 5, 2024.

This contract renewal is pursuant to Invitation for Bid #22-2358-5JMH and your response on April 4, 2023. Renewal pricing will remain the same for the new contract period. All other terms and conditions of contract #2358A will remain in effect.

We look forward to working with you for another year. Should you have any questions, please feel free to contact me at (804) 501-5680 or email me at Her034@henrico.us.

Sincerely,



Justin M. Herbaugh, VCO, VCA
Procurement Analyst II

PRICE SCHEDULE – CONTRACT NO. 2358A

July 6, 2023 through July 5, 2024

LOT	Manufacturer & Category	Discount off MSRP Parts	Regular Shop Labor Rate for Certified Mechanic
1	Horton Emergency Vehicles Apparatus	0%	\$165.00 / hour
5	Rosenbauer America Apparatus	0%	\$165.00 / hour